



70 Years Just Warming Up!

DRUM OIL & PROPANE

8776 Rochester Road • Gasport, NY 14067

WWW.DRUMOIL.COM

SINCE 1946

KEEPING WESTERN NY HOMES
COMFORTABLE ALL YEAR

In Memoriam

Pat Cleary

4/8/48 – 4/28/19

It is with heavy hearts that we announce the passing of our friend and teammate, Patrick Cleary. Pat passed away on Sunday, April 28th in Niagara Falls, NY after a fulfilled and meaningful life of 71 years.

As many of you know, Pat was a delivery driver for Drum Oil & Propane, and was popular with families across New York. He was well known for always having a spare dog biscuit at the ready, making him a fan favorite for households with pooches.

Outside of work, Pat was a talented blues guitarist, fisherman, and boater. In his free time, he enjoyed farming and watching vintage movies. We will always remember that Pat had a gentle soul, a heart of gold, and an unwavering dedication and loyalty to friendships that have lasted a lifetime.

Pat will be dearly missed by all of his clients and his Drum Oil & Propane family.

*"May the blessings of light be upon you,
Light without and light within.
And in all your comings and goings,
May you ever have a kindly greeting
From them you meet on the road."*



DRUM OIL & PROPANE NEWSLETTER

SINCE 1946 KEEPING WESTERN NY HOMES COMFORTABLE ALL YEAR LONG

SUMMER 2019

SUMMER'S HERE!

Thank you for being our customer for yet another heating season. We appreciate your business and we look forward to keeping your family comfortable for many years to come.

Please take the time to read our newsletter as you may find some of the content useful. We also encourage you to swing by our office, bring the family, and come check out our new office staff members...in our aquarium!



We look forward to seeing you soon!

Sincerely,
Drum Oil & Propane

WHAT YOU'LL FIND INSIDE...

PAGE 2: Custom Pricing Programs

PAGE 3: How to Stay Cool for Less

PAGE 2: Perks of Automatic Delivery

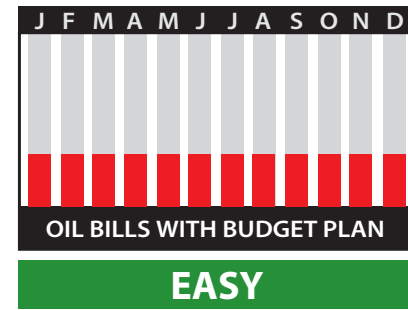
PAGE 3: The Hidden Cost of Discount Fuel

PAGE 3: Home Improvement Request

CHECK OUT OUR PRICING PROGRAM!

Why pay your fuel bills all at once, especially over the holiday season? Instead, use our Balanced Billing payment option to plan your heating bills for the year. Spreading payments out evenly each month helps you work your heating costs into manageable, predictable amounts that are easy to budget with your other monthly bills.

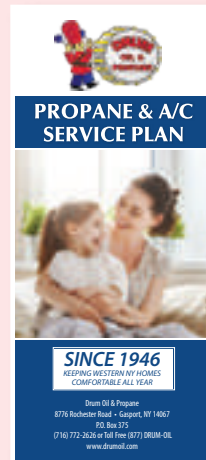
Contact us to learn more or enroll in our Balanced Billing Plan today!



AT YOUR SERVICE 24 HOURS A DAY

Visit DrumOil.com to view our service plans! We offer a variety of custom plans designed to fit your budget and home comfort preferences.

Attention Natural Gas Customers: We only service Natural Gas Plan customers after hours. Non-plan customers will receive next-day service.



WHY YOU NEED AUTOMATIC FUEL DELIVERY

At Drum Oil & Propane, we know that life gets busy. Why not check one thing off your to-do list forever? Let the experts at Drum handle your oil or propane orders. By signing up for automatic delivery, you'll have the peace of mind that your tank will have fuel when you need it most. Plus, get these other great benefits:



- Skip the stress of a no-heat emergency
- Avoid unnecessary empty-tank priming fees
- Never have to check your tank's fuel level

Ready to sign up for automatic delivery and make life a little simpler? Contact us today!

UPDATING YOUR HOME? KEEP US IN THE LOOP!

Please let us know if you've made any changes to your heating system or water heater, added a home generator, or made any major additions. It is important that we are aware so we can provide you with the best service possible. Propane customers should schedule a free safety check, whereas oil customers can expect an uptick in annual usage (another great reason to sign up for automatic delivery).

STAY COOL WITH A DUCTLESS MINI-SPLIT A/C!

Chill out this summer with a ductless air conditioner. Our top-of-the-line Mitsubishi mini-splits offer the following cool benefits:

- Zoned or whole-home cooling
- High efficiency and low cost
- No ductwork required
- Supplementary heating functionality
- Sleek design easily affixes to any wall
- One-touch remote cooling

Contact Drum Oil & Propane at (877) DRUM-OIL to get a free quote on a ductless mini-split today!



THE HIDDEN COST OF DISCOUNT FUEL PROVIDERS

We're glad you're a Drum Oil & Propane customer, where you can get top-notch heating and cooling service along with your affordable fuel delivery. While the nearby discount fuel providers may seem tempting, we're here to outline some hidden costs associated with dealing with a discount provider:



Hidden Cost #1

Discount fuel providers don't service heating equipment. With our harsh winters, you can be sure that Drum Oil & Propane will get you back up and running quickly if your system breaks down.

Hidden Cost #2

Many discounters don't offer automatic delivery. This means that if you're not constantly aware of your fuel tank levels, you could be charged extra for running out and needing a tank priming before a refill.

Hidden Cost #3

Most discount providers have no payment plans, meaning that you're responsible for paying 100% of your fuel bills all during the winter. With us, you can sign up for pricing programs that allow you to spread your payments throughout the year, giving you more convenience and time to pay your bill.